Questions for bachelor examination Field of study: Digital Communication and Social Media for Management

- 1. Role of finance. What skills does someone who works in finance have?
- 2. Digital transformation in finance
- 3. Primary functions of management. How do they contribute to the overall success of an organization?
- 4. Different management styles (e.g., autocratic, democratic, laissez-faire) and their effect on employee motivation and productivity
- 5. Influence of external environmental factors (e.g., economic, technological, political) on the management process within organizations
- 6. Business actions for cybersecurity
- 7. Data visualization in business
- 8. The influence of the organisation's situation on the design of the organization describe the symptoms of structural misalignment.
- 9. The core and non-core work processes and their relationship to designing organization
- The reinforcement of the culture on the strategy and structural design of the organization needs to be effective in its environment (including the role of culture in organizational learning)
- 11. Roles that people perform in business organisations
- 12. Factors of production acquisition and combination
- 13. The impact of risk and uncertainty on business decision-making
- 14. Explain the concept of media convergence and discuss its impact on modern media production and consumption
- 15. The main differences between traditional media (such as television, radio, print) and digital media in terms of audience engagement and content distribution
- 16. Economic forces shaping business
- 17. Perspectives on business environment
- 18. Corporate Social Responsibility in business organizations
- 19. Concept of value from the perspective of a business and a customer
- 20. Concept of holistic marketing
- 21. Role of marketing instruments in marketing strategy
- 22. Concept of socially responsible marketing
- 23. Stages of group development. Their impact on team performance and cohesion.
- 24. Concept of organizational culture. Effective management of cultural change by leaders.
- 25. Maslow's hierarchy of needs versus Herzberg's two-factor theory of motivation.
- 26. The main global trends in the digital economy, and how do they impact businesses operating in various sectors of the economy
- 27. The main types of digital commerce, and what benefits and challenges are associated with each of them in the global market
- 28. Digital transformation essence, consequences, challenges

- 29. Strategies of digital transformation and new business models
- 30. Key elements of a successful content marketing strategy
- 32. Business model innovation process
- 33. Utilizing marketing instruments in value creation, delivery and capture processes
- 34. Identify and describe a range of potential techniques that can be used to create an understanding of the market and to make marketing decisions.
- 35. The role and use of projective tests, experiments and observations to measure personality, the subjective and true opinions or beliefs of customers in marketing research.
- 36. The role of market communication in the modern business environment
- 37. The concept of business versus the concept of branding and market communication
- 38. Customer journey mapping. Benefits and challenges.
- 39. Methods of usability testing of websites and mobile applications
- 40. The habit loop and its impact on consumer decision-making.
- 41. The concept of behavioral economics and its differences from traditional economics in consumer decision-making.
- 42. Techniques and tools to encourage the client to interactivity in social media
- 43. Mistakes in constructing communication strategies based on social networks
- 44. Classification of social networking sites
- 45. The techniques of advertising on different types of social networks
- 46. The strategies of creating engaging social media content on each platform
- 47. Crisis situation types and source of emergence
- 48. Strategies of the crisis management in social media
- 49. Social Media vs. Print Design
- 50. Social Media Graphics Best Practices
- 51. Typology of influencers
- 52. The key factors to consider when choosing the right influencer for a brand or product
- 53. Key steps involved in creating an engaging social media ad
- 54. Key metrics to focus on when evaluating the success of a social media campaign