Detailed information about seminar				
Course name:	Competitive market behaviour			
	Cycle of studies:	Study type:		
	II cycle	Full-time		
Study Programme name:	Business Management			
Specialisation:				
Promotor:	Dr Beata Banachowicz			

### **Seminar description:**

This seminar has been designed for the students who want to explore management in its complexity of the business world that we are a part of. Students shall use the known constructions or models to describe and research the complex nature of managing the business organizations.

Students shall be exploring real-world competition cases, in terms of competitive strategies as well as the issues of the imperfectly competitive markets, focusing on interactions among company behaviour, market structure and market outcomes.

The papers may represent a theoretical or empirical attitude. In each case, the paper has to be addresses to the real – life business organizations – we do not create theory, we may only use theory to build a message (the message does not have to be empirically tested).

Prerequisites		Enrolment limit:
Exclusively for the Management	students of the second level of study in Business	6-12
Additional edueffec	Edueffects code	
Knowledge	Has a deepened knowledge about the nature of social science including management, and a relation of management to other disciplines of social science	O8B_W06
	Has a deepened knowledge about the relations between business organizations and their environment as well as relations among the elements of organization as a system	O8B _W10
	Has an ability to interpret social (cultural, political, legal, economic) phenomena in terms of management problems	O8B_U01
	Has an ability to use general knowledge in social science for analysis of management phenomena	O8B _U02
	Has an ability to attach casual relations in social sphere to management issues	O8B _U03
Skills	Has an ability to analyse specific problems in management combined with an ability to propose methods and techniques related to these problems	O8B _U07
	Is actively practicing a life time learning principle	O8B _U08
	Has a practical skill of producing business reports in the English language with references to a broader knowledge background	O8B _U09

	Practices, explores, and develops the issues of a learning how to learn in a life time horizon	O8B_K01
Attitudes	Prioritizes task or activities in a series of them, can do it and propose for a group activity	O8B_K03
	Is oriented on the application of research and descriptive tools	O8B_K06

# Detailed description of the seminar:

Course content:	Contact hours
Introduction to master thesis activity	
2. Rules and principles for the seminar	
3. Design of the master thesis (paper)	
4. Research problem, methods and techniques	
5. Structure, practical issues and time schedule	
6. Summer job description (requirements)	
7. Reading and discussing the first Chapter: Knowledge fundament.	
8. Presentations and discussing progress in writing the second Chapter:	
Methods and techniques applied	
9. Presentations and discussing section: Research field and objects	
10. Presentations and discussing section: Justification for the choice of the	59
research tools	
11. Planning, discussing and writing section: Research plan and schedule	
12. Writing, presenting and discussing the third Chapter: Research results and	
conclusions.	
13. Combining Chapters and sections into a coherent whole	
14. Presentation and discussing progress in the thesis as a coherent whole	
15. Corrections to the final version of the thesis	
16. Comparing the content of the thesis to the formal requirements	
17. Discussing and learning the principle of the paper's defence	

### Literature:

As provided by the professor and as discussed with the professor

## Assessment methods and criteria:

- 5 (90-100 points)
- 4 (75-89 points)
- 3 (60-74 points)
- 2 (0-59 points)

### 2nd semester

Class attendance qualifies for passing (pass)

For the 3<sup>rd</sup> and 4<sup>th</sup> semester grade scaling as in grade calculation method

### 3rd semester

A draft version of a complete thesis (paper) with a following breakdown:

Chapter %

First Chapter 70 points
Second Chapter 20 points
Third Chapter 10 points

Total 100 points

## 4th semester

Final draft version at the beginning of the semester – 100 points

Final draft version by June 1rst – 80 points

Final draft version after June 1rst – 50 points

Final paper quality of the content (added or subtracted to the above) – up to 50 points