## Pytania na egzamin magisterski na WZ UŁ obowiązujące od roku akademickiego 2017/2018

## II stopień, Business Management, pytania kierunkowe

- 1. Managing a company main operational fields.
- 2. The essence of competition in doing business.
- 3. Main sources of risk in comany's management.
- 4. Complexity as a question and as an answer
- 5. Systems with the design thinking inside
- 6. Chaos: what, why and how
- 7. A fit between an individual and organization: what, why, and how
- 8. Culture: concepts of dimensions, their influence on organization behavior and iceberg model
- 9. Determinants of individual orgnization behavior, including an individual and organization interactions
- 10. Innovative markets versus innovations in markets
- 11. Markets as factors within and beyond management competencies
- 12. Strategies and tools for enterprise competitive advantage
- 13. Key drivers of company value and their influence on value creation
- 14. A relationship between book, market, and intrinsic value of the company
- 15. Characteristics of the three drivers of value for customers
- 16. Break-even point and its impact on company's competitiveness.
- 17. Cash flow and net result in the context of leverage decisions.
- 18. Business Reporting and Financial Statements: similarities and differences
- 19. Stakeholders' interest in Business Reporting
- 20. Relationship between business reporting and company value
- 21. Costs and benefits of implementing value-based cost management system
- 22. Opportunity cost concept: why and how for decision making
- 23. Budgets: advantages and disadvantages of budgetary thinking
- 24. Doyle's concept of marketing assets
- 25. Value proposition design concept: advantages and disadvantages
- 26. Customer insight sources and examples
- 27. Mystery, heuristic and algorithm in a designing process.
- 28. Validity vs. reliability in business: why, when and how
- 29. Wicked problems. Their nature and solving approach.
- 30. Culture as a mean of the organization development drivers and limitation
- 31. Sense of ethics in organization's management
- 32. Data revolution and data science in a context of new sources of data
- 33. Big data as a way to create business value: what, why and how